OUR MISSION: To develop and provide job training, employment and vocational support for youth and adults with disabilities and other barriers to employment.

COMMUNITY PARTNERS
Asbury Automotive Group
Owens & Minor
WellStar
Kroger

WHAT WE DO

Comprehensive vocational rehabilitation programs are offered at the Center to prepare clients for meaningful employment. After being placed into jobs, clients are supported throughout employment.

By contracting with federal, state and local government agencies, Nobis Enterprises secures employment for clients in administrative, clerical and janitorial positions. Site supervisors provide on-the-job training and ongoing support.

At Tommy Nobis Center, clients strengthen their professional skills by performing production and fulfillment tasks for our partner companies. Assignments include manual packing, equipment cleaning, light manufacturing and more.

The Foundation supports the programs and services of Nobis Works through generous donor contributions and community partnerships.

2016 Annual Report

Nobis Works has federal government contracts with employees in 17 states.

Government Contracts Include
Dobbins Air Reserve Base
Environmental Protection Agency
Army Corps of Engineers
Department of Housing and Urban Development
Centers for Disease Control & Prevention
Social Security Administration
Department of Corrections
Veterans Administration

SUCCESSFUL TRANSITION IN LEADERSHIP

Connie Kirk retired as President and CEO of Nobis Works after 39 years of service. She handed over the reins to Dave Ward in October 2015.
**Economic Impact**

- Total wages earned by people served: **$2,308,674**
- Taxes paid by people served: **$690,294**
- Public assistance saved by government: **$877,296**

Our electronics recycling subsidiary, Reworx, closed its doors in February 2016.

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**Financial Highlights**

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Assets</td>
<td>$7,636,913</td>
<td>$8,438,703</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>$9,377,250</td>
<td>$10,495,001</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>$9,509,711</td>
<td>$12,088,313</td>
</tr>
<tr>
<td>Excess</td>
<td>($132,461)</td>
<td>($1,593,312)</td>
</tr>
</tbody>
</table>

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**Nobis Works is a proud member of**

- Georgia Center for Nonprofits
- Cobb County Chamber of Commerce
- Georgia Association of Training, Employment and Supports
- Cobb Collaborative

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**Average wage per placement**

**$11.16**

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**Range of People Served**

- Developmental/Intellectual 37%
- Psychiatric/Psychological 23%
- Neurological 12%
- Medical/Physical 12%
- Learning 9%
- Sensory 6%

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**Revenue**

- Business Services 58%
- Rehabilitation Services 14%
- Donations/Fundraising 11%
- Reworx 10%
- Vehicle Donations 6%
- Other 1%

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**Expenses**

- Direct Wages 42%
- Staff Wages 19%
- Occupancy 14%
- Cost of Goods Sold 6%
- Professional Outsource 5%
- Materials/Supplies 4%
- Subcontracted Services 4%
- Depreciation 2%
- Marketing 2%
- Misc. 2%

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**862 VEHICLES**

were donated, generating **$588,213** to fuel Nobis Works’ programs

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**552 employment services were provided**

**336 people were supported or placed in jobs**