

 TOMMY NOBIS CENTER®

2024

ANNUAL REPORT

A YEAR OF MONUMENTAL CHANGE



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A LETTER FROM KEVIN AND DAVE

This year was an exciting year of growth and preparation for our new education and training center. The renovated facility will allow us to double our impact in half the space, setting the stage for future growth.

Our Early Youth Employment Services (EYES) exceeded our goal of serving 1,000 students with 1,211 students served across nine counties in 54 schools, school break programs in north and south Atlanta locations, and summer programs in Marietta, Cumming, Atlanta, Clayton County, and City of South Fulton. CONNECT provided social engagement and family education for hundreds of students and parents, providing monthly activities throughout the year. The Academy at Tommy Nobis Center, an accelerated vocational training program for young adults with disabilities that guarantees employment, completed its inaugural year serving three cohorts of students. Nobis Enterprises has continued to grow our 12 contracts in 23 states.

We were honored to be recognized as one of the Best & Brightest Companies to Work For in the Nation for the fifth consecutive year.

We are extremely grateful to our partners and supporters who have stepped up this year to help us raise funds for the renovation of our new facility. Together, we are paving the way to a more inclusive mindset that affords people with disabilities the opportunity to work. Tommy Nobis Center remains committed to our mission of empowering people through employment.

Sincerely,



Kevin Oswald
Board Chair



Dave Ward
President & CEO



MISSION

Empowering People Through Employment

VISION

Tommy Nobis Center envisions supportive communities where people with disabilities are afforded the opportunity to work

VALUES

Mission-Driven, Accountability, Fun, Innovation, Integrity

DOUBLE THE IMPACT IN HALF THE SPACE

Tommy Nobis Center has moved to our new education and training center at 240 Interstate North Parkway across I-75 from Truist Park in the hub of surrounding businesses. The facility was purchased in 2022 and fully renovated to meet the needs of our flourishing educational programs.

A **\$5.86M** three-year capital campaign was launched in August of 2023, led by Devon Jacksonski, the daughter of Tommy Nobis. Our community rallied around us, and we quickly raised the majority of the funds needed.

We now have the capacity to serve twice as many participants in half the space.

EMPOWERING
PEOPLE
THROUGH EMPLOYMENT



THE ACADEMY
at Tommy Nobis Center

**An Accelerated Vocational
Training Program for Young
Adults with Disabilities**

A Successful Inaugural Year

57

Participants Served

100%

of 2024 Academy
graduates are employed



ADRIANNA SHARES HER THOUGHTS

Adrianna started at The Academy in March 2024. At the end of the education phase of the program, she wrote a thank you note to her instructor, expressing her thoughts and feelings about her experience.

“I want to thank you so very much for being on this journey with me. We have come so far. I can tell you that in the beginning I was so lost and beaten down from trying to do some things on my own with no real way of knowing how.

I think I had lost sight of my dream and almost forgotten. I’m glad to have been reminded. I’m less lost and more focused while a little more willing to try out things to come out of my shell. I’m also thinking more and using what I learned in class in my daily life. There are some challenges, but I’m sure with some more time and dedication these challenges won’t be as challenging anymore.”

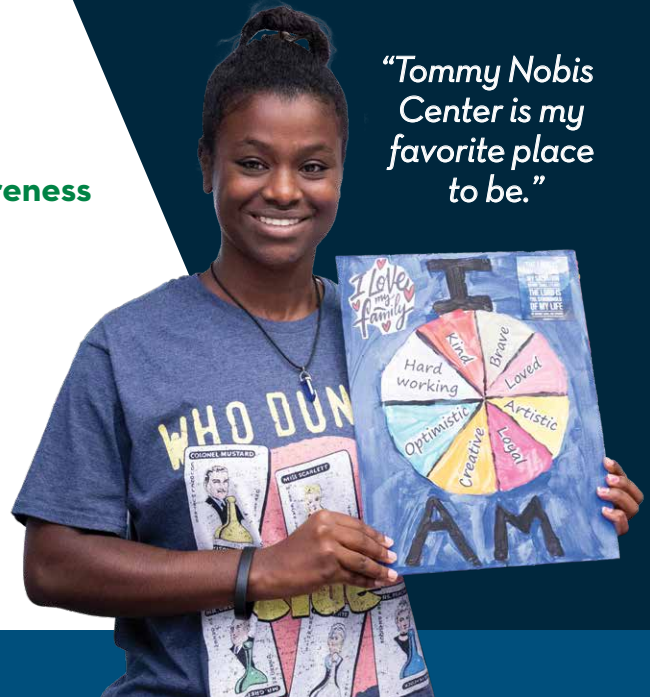
Now Adrianna is in the employment phase of The Academy and is excelling in her job as a warehouse associate at Gunold USA, an embroidery fabric distributor.

EYES Helps Students Develop Skills, Confidence & Awareness

SUMMER PROGRAM SUCCESS

Elsa has participated in EYES over the last three years. During that time, her confidence and leadership abilities have soared, and she has made many lasting friendships.

Elsa's mother said, "The Tommy Nobis EYES program has been a safe place for my daughter to learn about job responsibilities. The support she has received from the staff has been invaluable. We love the Tommy Nobis Program. It has been such a blessing in our lives."



"Tommy Nobis Center is my favorite place to be."

Expanding Our Reach and Impact

FY21

356

FY22

410

FY23

888

FY24

1,211

1,211

Students Served

↑ 36%

54

Schools Served

↑ 15%

113

Classrooms Served through EYES

↑ 26%

87

Students Served in EYES School Break Program

↑ 67%

200

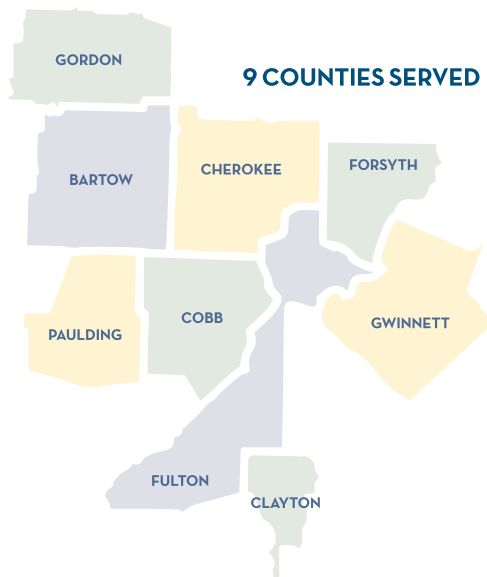
Students Served in EYES Summer Program

↑ 59%

334

Students Served in 17 schools in Underserved Communities

↑ 27%



Connecting Families of Youth with Disabilities

CONNECT offers social events, group outings/activities, parent support, and family education throughout the year to youth ages 14-21 and their families. Students develop their social skills, build friendships, and have fun in a safe environment.

386 students and family members participated in 11 events.

Employing people with disabilities across the country

More than **65** teammates provide administrative, mailroom, and custodial services supporting **12** federal contracts in **23** states

93% of Nobis Enterprises Teammates Have a Disability

New Contract: Mailroom operations at Columbus Air Force Base in Mississippi

10 New or Expanded Positions

New Partnership with Highlight Technologies provides growth potential through expansion to AbilityOne Contact Centers & IT Services.

Federal Contracts

Dobbins Air Reserve Base (DARB)

Travis Air Force Base (AFB)

Columbus Air Force Base (AFB)

Environmental Protection Agency (EPA)

Department of Defense, Army, Corps of Engineers (COE)

Department of Housing and Urban Development (HUD)

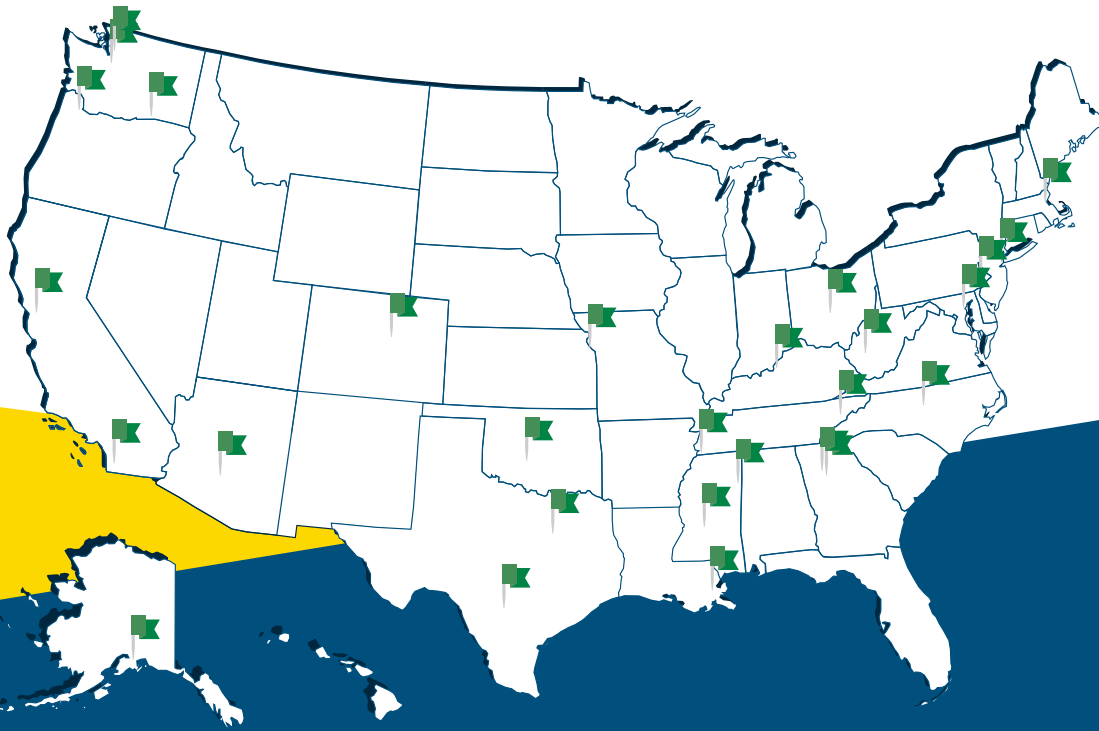
Department of Health and Human Services,
Centers for Disease Control & Prevention (CDC)

Social Security Administration (SSA)

Internal Revenue Service (IRS)

Department of Energy (DOE)

General Services Administration (GSA)



BUSINESS SOLUTIONS

Providing employment opportunities and funds for programs

Business Solutions generated over **\$2M** in revenue from the sale of COVID-19 test kits and drug test kits through Georgia Enterprises for Products and Services (GEPS).

Niarchos Wright, 2024 Tommy Nobis Rising Star Award Winner pictured with Board Chair Kevin Ostwald, Co-founder Bobbie Knopf, and CEO Dave Ward



FUNDRAISING THAT FUELS PROGRAMS THAT CHANGE LIVES

Capital Campaign secured

\$5.3M

\$1.8M

raised in addition to capital funds

474

Vehicles Donated
Generating
\$613,350

\$428,204

In Funding
Secured Through
22 GRANTS

\$217,231

Raised through our
2024 Galaxy of Stars event
attended by more than
400 SUPPORTERS

\$114,953

Raised for GA Gives on
#GivingTuesday Through
950 DONORS



2023 STUDENT ADVISORY BOARD RAISES FUNDS AND AWARENESS FOR AT-RISK YOUTH WITH DISABILITIES

The 2nd Annual Student Advisory Board, made up of 40 Metro Atlanta Juniors and Seniors, raised an impressive **\$30K** for our GA Gives initiative to support students with disabilities—a 100% increase over last year. **These emerging leaders are becoming strong advocates for people with disabilities.**

FINANCIAL HIGHLIGHTS 2024 2023

Cash and Cash Equivalents	\$4,079,353	\$2,046,262
Accounts Receivable, Net	1,474,918	898,623
Accounts Receivable, Capital	265,034	0
Other Current Assets	291,521	204,252
Property and Equipment	10,287,999	6,731,708
Investments	3,899,160	4,273,746

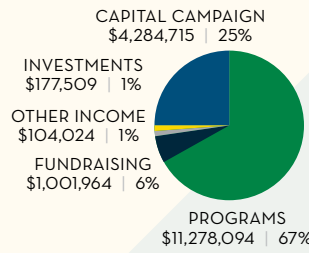
TOTAL ASSETS \$20,297,985 \$14,154,591

Accounts Payable and Accrued Liabilities	\$ 1,945,884	\$1,277,361
Notes Payable/Operating Lease	30,410	351,759
Net Assets	18,321,691	12,525,471

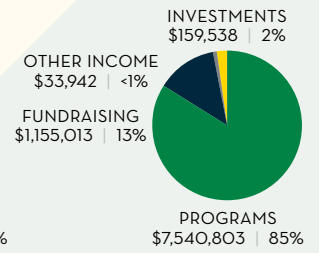
TOTAL LIABILITIES AND NET ASSETS \$20,297,985 \$14,154,591

Revenue	\$16,846,306	\$8,889,296
Expenses	\$11,232,911	\$8,967,755
Gain from Disposal of Property	\$0	\$5,628,705
Net	\$5,613,395	\$5,550,246

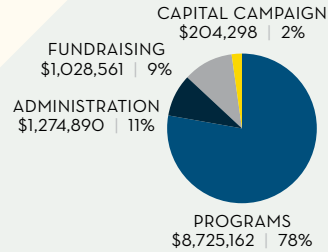
2024 Revenue



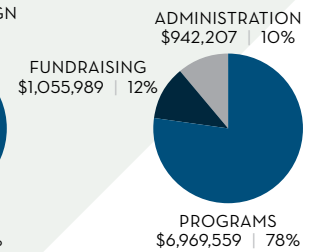
2023 Revenue



2024 Expenses



2023 Expenses



THANK YOU TO OUR DONORS FOR YOUR CONTRIBUTIONS THAT ALLOW US TO CHANGE LIVES

DONORS \$25,000 & ABOVE

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DONORS \$5,000-\$24,999

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IN-KIND

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 Larry Scheinplufg
 LGE Community Credit Union
 Mammoth Holdings, LLC
 Mileshko
 Patricia & Jack Royak
 Rogue Catering
 Superior Plumbing
 The Escapery
 Total Wine & More
 W Atlanta - Downtown

The gifts listed were received from July 1, 2023 to June 30, 2024

EMPOWERING PEOPLE WITH DISABILITIES FOR 47 YEARS



Commission on Accreditation
of Rehabilitation Facilities



Highest Level of Recognition
Offered by Candid



Nobis Enterprises is an
AbilityOne Nonprofit Agency



CIMS-Green Building Certified by ISSA,
the worldwide cleaning industry association